BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA DOCKET NO. 2011-479-E

Office of Regulatory Staff,)
Complainant/Petitioner,)) DIRECT TESTIMONY AND
vs.) EXHIBITS OF RICHARD ANDERSON
Mill Creek Marina & Campground, Inc. and/or Richard B. and Diane W. Anderson,)))
Defendants/Respondents.)) _)

- 1 Q. Please state your name and what you do for a living.
- 2 A. My name is Richard Anderson. I own and operate Mill Creek Marina &
- 3 Campground on Lake Marion in Vance, South Carolina.
- 4 Q. Please give a brief history of Mill Creek Marina & Campground.
- 5 A. My family and I have been operating Mill Creek Marina & Campground
- 6 since December of 1992. Mill Creek is located on Lake Marion. Mill Creek has 86
- 7 sites for campers and offers various recreational activities, including swimming and
- 8 fishing. Mill Creek also has motel units available and offers a full service restaurant
- 9 and general store with bait and tackle.
- 10 Q. How many of the 86 sites are currently occupied?
- 11 A. Presently, there are about 70 occupied sites. Until about a year and a half
- 12 ago, all 86 camp sites were occupied. Unfortunately, the bad economy has caused
- 13 some of our customers not to renew their leases.
- 14 Q. Please tell the reader a little bit about your customers/tenants.



- 1 A. Mill Creek has been fortunate to have loyal customers. Some of our
- 2 customers have rented camp sites from us since my family purchased Mill Creek in
- **3 1992.**
- 4 Q. Please explain how you charge your customers/tenants for their use of the
- 5 campground.
- 6 A. Our customers are charged in a variety of ways. Some of our customers enter
- 7 into yearly leases and make a single payment for the entire year. Some of our
- 8 customers enter into yearly leases and pay rent each month. Some of our customers
- 9 enter into month-to-month arrangements and pay each month. Some customers
- come to Mill Creek only for a few days or a few weeks and they pay a daily fee.
- 11 Q. Do you also charge your customers for electrical services?
- 12 A. Yes, we do.
- 13 Q. Please explain how you charge your customers for electrical services.
- 14 A. Within the campground, there are eleven meters supplied by Tri-County
- 15 Electric Cooperative ("Tri-County"). From these 11 meters, lines are run to the
- individual campsites with a meter at each site. Mill Creek is the customer for the 11
- 17 Tri-County accounts. Mill Creek takes the monthly charges from these 11 meters
- 18 and allocates them to each customer based on the customer's actual usage. In our
- billing procedure, Mill Creek determines the total kilowatt usage from Tri-County's
- 20 monthly billing on the eleven meters. We use this calculation to determine the
- 21 average cost per kilowatt hour. Then each camper is billed according to its kilowatt
- 22 hour usage based on the Tri-County monthly reading and the meter reading from
- each site. The meters at each site are fully digital and therefore reflect the actual

- consumption of electricity used at that site. There are some common areas around
- 2 the campsite such as the bath house. We do not bill our customers for the electricity
- 3 used in the common areas.
- 4 Q. Does Mill Creek make a profit off of the charges it imposes on its customers for
- 5 electrical services?
- 6 A. No, it does not. I have reviewed my annual bills from Tri-County and what I
- 7 charge my customers. From these, I have prepared two charts to demonstrate Mill
- 8 Creek does not make a profit off of the charges it imposes on its customers for
- 9 electrical services. (Exhibit A) The first chart shows the amount Tri-County billed
- 10 Mill Creek for electrical services for the eleven separate meters in 2011. The second
- chart is a sampling for a single account. This chart shows the amount Mill Creek
- billed to its customers for the provision of electrical services for meter # 5393627 in
- 13 **2011.**
- Together, these charts show that in 2011 Mill Creek was billed \$1,120.13 by
- 15 Tri-County for meter # 5393627 and that in 2011 Mill Creek billed its customers
- whose meters connect to meter # 5395627 \$851.12. I believe these numbers to be
- 17 representative of all eleven meters. Mill Creek is not reselling electricity. We are not
- 18 compensated for electricity. We are merely passing a portion of the electrical
- 19 expenses we incur onto our customers.
- 20 Mill Creek bills its customers based on the kilowatt hours used by the
- customer at the rate that Tri-County charges Mill Creek. No customer is billed for
- 22 electricity used in the common areas. Therefore, Mill Creek is not making a profit
- off of the charges it imposes on its customers for electricity.

- 1 Q. Does Mill Creek charge an additional administrative fee in connection with
- 2 billing its customers for electricity?
- 3 A. Yes. Mill Creek charges its customers an additional administrative fee of
- 4 \$5.00 per month. However, the total administrative fees for meter # 5393627 were
- 5 \$240.00 for 2011 (4 campsites x 12 months x \$5.00). Therefore, even including the
- 6 administrative fees, we charged our customers connected to meter # 5393627 less
- 7 than Tri-County charged us.
- 8 Q. What would happen if Mill Creek charged its customers a flat monthly fee for
- 9 electrical services?
- 10 A. It would be very unfair to do so and likely would cause some of our
- customers to leave our campground and go somewhere else. There is a great variety
- in the frequency with which our customers use their campsites. Some customers use
- their campsites on a weekly basis while others may only use their campsites one or
- 14 two weeks of the entire year even though their lease is for the whole year. If we
- 15 charged a flat fee for electrical services, some of our customers' electrical bills
- would increase dramatically.
- 17 Also, if Mill Creek charged its customers a flat monthly fee for electricity, the
- 18 customers would have no incentive to limit their use of electricity. Under our
- 19 current billing system, customers are charged for what they actually use. Therefore,
- 20 if they leave the campsite, they unplug their campers or take steps to ensure that
- 21 they are using as little electricity as possible. If all of the campers paid a flat
- 22 monthly fee, it would not matter to the customers how much electricity they used.
- 23 We expect that the electrical usage would increase dramatically if we went to a flat

- 1 monthly fee. This would, in turn, force us to raise our monthly fee and would cause
- 2 more customers to leave.
- 3 Q. Have you discussed with Tri-County the possibility of Tri-County billing your
- 4 customers directly?
- 5 A. Yes. Currently, the electrical lines that run from the eleven Tri-County
- 6 meters to the individual campsites are underground. We understand that, if Tri-
- 7 County were to provide electrical service to each individual campsite, Tri-County
- 8 would require the electrical lines to be above-ground. It is my understanding that
- 9 Tri-County would require Mill Creek to pay to have the electrical lines changed
- from underground to above-ground. There is also a major practical problem with
- 11 having Tri-County provide electrical services directly to each of the campsites. The
- customers would have to establish an account with Tri-County. It is not feasible for
- each of our customers to establish an account with Tri-County because we have
- some customers who may rent a campsite for a short period of time.
- 15 O. Has the Public Service Commission ever provided you with permission to charge
- your customers for electrical services in the manner you are currently charging?
- 17 A. Yes. Approximately fifteen years ago, per my request, I received a letter
- 18 from the Public Service Commission authorizing me to install a meter at each
- campsite and charge my customers for their electrical usage with the understanding
- 20 that Mill Creek could not make a profit from the selling of electricity.
- 21 Q. Does Brian Pearson still lease from you?
- 22 A. No, his lease expired last month.

- 1 Q. Did Mill Creek ever charge Brian Pearson more than what he consumed in
- 2 electricity?
- 3 A. No. I only charged him for the electricity he used.
- 4 Q. Did a representative of the ORS ever come to visit Mill Creek?
- 5 A. Not that I aware of.
- 6 Q. If someone from ORS had visited Mill Creek, would you have shown him or her
- 7 the Tri-County bills and your monthly statements showing you did not make a profit on
- 8 electricity to your customers?
- 9 A. Yes, I would have been glad to show them all of my records.
- 10 Q. Does this conclude your pre-filed testimony?
- 11 A. Yes, it does.

EXHIBIT A

TO DIRECT TESTIMONY AND EXHIBITS OF RICHARD ANDERSON

r Number Jan-11 Feb-11 5993625 \$ 33.65 \$ 13.07 \$ 5392551 \$ 203.29 \$ 139.23 \$ 4163657 \$ 87.79 \$ 99.74 \$ 4163651 \$ 171.20 \$ 151.94 \$ 4164712 \$ 43.73 \$ 36.77 \$ 4164710 \$ 25.53 \$ 122.17 \$ 5393627 \$ 13.08 \$ 13.49 \$ 4163660 \$ 67.71 \$ 41.52 \$ 4163650 \$ 273.45 \$ 185.32 \$ 4164693 \$ 611.92 \$ 454.79 \$
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Feb-11 \$ 13.07 \$ \$ 139.23 \$ \$ 199.74 \$ \$ 104.69 \$ \$ 151.94 \$ \$ 152.17 \$ \$ 122.17 \$ \$ 13.49 \$ \$ 13.49 \$ \$ 41.52 \$ \$ 41.52 \$ \$ 41.52 \$
Feb-11 13.07 \$ 13.07 \$ 13.923 \$ 99.74 \$ 104.69 \$ 1151.94 \$ 1152.17 \$ 36.77 \$ 36.77 \$ 36.77 \$ 36.77 \$
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Mar-11 13.03 138.33 61.22 82.60 168.00 45.17 23.19 45.89 51.16 259.16

Apr.11 15.52 158.36 64.42 112.78 176.08 64.72 31.98 58.61 66.94 273.03

May-11 29.81 207.29 75.21 107.25 184.28 171.20 28.67 56.69 68.11 273.92
6999999999999999999999999999999999999
billed from Jun-11 58.00 307.96 142.49 158.36 302.93 100.61 29.94 156.40 228.47 514.68
& &
County Jul-11 131.80 447.38 158.93 218.46 475.26 129.53 31.3.6 224.92 316.16 608.15

Aug-11 152.09 333.76 117.33 167.99 482.83 186.04 31.34 239.08 398.47 545.74

Sep-11 124.49 394.12 131.83 192.39 453.43 198.65 30.95 150.41 244.91 413.38 605.37
& &
Oct-11 96.52 160.68 105.77 91.09 931.16 144.41 27.64 56.58 124.73 260.18
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Nov-11 88.73 143.85 76.25 78.41 166.25 123.16 28.85 56.81 96.89 209.08

Dec-11 99.77 160.03 74.09 64.60 122.00 70.60 24.88 48.17 82.73 234.33
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Yearly Total \$ 856.48 \$ 2,794.28 \$ 1,195.07 \$ 1,509.50 \$ 3,085.36 \$ 1,214.59 \$ 436.50 \$ 1,120.13 \$ 1,787.80 \$ 4,050.42 \$ 6,486.25

billed to campers Meter Number 5393627

Grand Total	Totals	Dec-11	Nov-11	Oct-11	Sep-11	Aug-11	Jul-11	Jun-11	May-11	Apr-11	Mar-11	Feb-11	Jan-11	Date
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↔	↔	↔	↔	€9	G	G	€9	€	↔	€9	€9	↔	↔	င္ပ
851.12	614.41	25.31	45.42	42.08	53.67	107.52	121.65	99.22	64.45	47.32	7.77			# 82
	G	G	G	4	4	G	43	4	69	€9	↔	G	မာ	S
	166.67	•	•		•	•	98.34	68.33						# 83
	€₽	₩	s	↔	G	G	æ	€	€#	(3	↔	မှ	↔	S
	56.79	•	5.64	0.66			•	•	1.06	3.53		45.90		# 84